

## Job Posting

Position: Sales Consultants  
Job Category: Sales  
Type: Full Time Permanent  
Locations: Cornwall  
Compensation: Base Wage plus Commissions & Bonuses  
(Average Hourly Wage is \$15.00)  
**Start Date: Immediately**

### ABOUT US

Wireless Express (WE) is Ontario's largest authorized Rogers and FIDO dealership with 46 retail locations across the province from Windsor to Ottawa!

- Our sales consultants make on average **\$15** an hour (including commissions)
- We have an extended benefits program for all staff
- Amazing sales incentives each month
- Awesome working environment

### IS THIS YOU?

*Can't live without your cell phone? Always checking out the latest wireless gear? You sound like you should be a part of our team!*

Wireless Express is looking for individuals looking to build a career to join our growing company! WE want to invest in passionate individuals to groom for future management positions. Do you want to learn the business from the ground up? Are you driven to succeed, and love coaching others to succeed?

You're competitive, passionate for technology and want to share that enthusiasm with others. You're a creative, people oriented person who enjoys solving the problems of others. You know all the latest smart phones, awesome apps, and the can't-live-without accessories. Most importantly, you know you can solve a customer's problem in to an award winning sale.

## **KEY DUTIES & RESPONSIBILITIES**

- Drive top line sales within the store: strive to meet or exceed sales quotas and store objectives
- Provides consistent customer service, and ensures that all corporate and brand standards are followed
- Complete training and upgrade knowledge regularly
- Stay current on product knowledge and promotional information
- Sales and support for new and existing customers alike
- Participating in special sales events and promotions/projects
- Troubleshoot customer care issues and provide solutions by working with key Wireless Express and Rogers/FIDO contacts

## **QUALIFICATIONS & REQUIREMENTS**

- Willingness to obtain a valid First Aid Certificate, Emergency First Aid with CPR level A or B is mandatory
- Minimum 1 year customer service experience
- Minimum OSSD/equivalent
- **A clear CPIC (Canadian Police Information Centre) records check is required**

## **KNOWLEDGE SKILLS & ABILITIES**

- Demonstrated customer service skills
- Superior written and verbal communication skills
- Proven problem solving and critical thinking skills
- Strong computer skills: Microsoft Office Suite

## **HOW TO APPLY:**

Resumes will be accepted e-mail. We appreciate all responses and advise that only those candidates selected for an interview will be contacted.

### VIA EMAIL

**Position:** High Potential Sales Consultant: Cornwall

**Email:** [resumes@wirelessexpress.ca](mailto:resumes@wirelessexpress.ca)

***Applications that do not specify location will not be accepted.***

FOR A COMPLETE LIST OF STORE LOCATIONS, VISIT:

<http://www.wirelessexpress.ca/our-locations.html>